



## Zug Commodity Association Seminar - Thursday, 17 October 2019

### Modern Technical Analysis for Commodities Traders

The Energy and Commodities markets are unforgiving. They have difficult to predict fundamentals and more than their share of 'shocks'. Technical Analysis skills are a must for traders, hedgers and analysts. Few these days believe it is possible to participate based on their analysis and weighting of the Fundamentals alone. **Trevor Neil will be your guide to applying modern Technical Analysis skills in your market!**

There is ample information available on technical analysis but mostly it is geared towards the needs of small speculators in the stock or FX markets. Technical Analysis works extremely well in the commodities markets, but the problem is how to translate the theory into practice? Technical Analysis is not complex but using it in your process profitably is.

What technical tools should I use? What timeframe is right for me? With technical analysis work well in my markets? What indicators should I have on my screen? Can I become systematic?

Trevor Neil has the knowledge, experience and skills to help you to create a process to suit your objectives. He will assist turning your trading and analysis into a structured and disciplined process. No more thinking in a state of stress and fear. Now your actions will be easy and fluid – like the best traders in the world.

# Program, Thursday, 17 October 2019

## 10:00 - 12:00

### Value of Technical Analysis and Charting

- Examination of the key arguments for and against the application of TA tools to financial markets analysis.
- Candlestick charts – key patterns. How to trade with Candlesticks
- Defining the trend and its end
- Effective chart patterns and how to trade them profitably.
- Gaps, congestion and breakaway patterns.
- Violation of support/resistance levels.
- Expected price targets.

## 12:00 Lunch

## 13:00 - 15:00

### Volume & Momentum

- Momentum indicators and oscillators.
- How momentum interpretation is used in trading strategies.
- On Balance Volume (OBV).
- Relative Strength Index (RSI).
- Stochastics, MACD.

## 15:20 - 17:00

### Technical Divergences & Hidden Divergence

- Genuine & False Breakouts.
- Fibonacci ratios, retracements and price targets. Where to start your measurements. Using supportive technical analysis and understanding clustering.
- Application of fractal analysis to different time frames.
- Directional Movement Index and Average Directional Index.

### Cross Sectional Market Analysis

- Explanation of new focus on inter-market strategies and tendency of asset classes to be more highly correlated.
- Systemic liquidity conditions and financial contagion.
- Spread and Arbitrage technical techniques
- Overview of some technically driven "quant" models.

## Presenter

**Mr Trevor Neil MSTA MCSI**

trevor.neil@betagroup.co.uk



### Areas of Expertise

Foreign Exchange, Commodities, Equities and Derivatives  
Bloomberg / Refinitiv / CQG / Optuma/ Tradesignal  
Trainings and skill enhancement for banks, funds and traders

### Practical Experience

Trevor Neil, Europe's leading investment skills expert and has been a trader for over 40 years. He is an Accredited Training Provider for the [Chartered Institute for Securities and Investments](#). He provides their courses from International Introduction to Securities & Investments to full diploma courses. He is engaged worldwide to train staff and prepare them for professional financial institutions. He is recognised globally as an expert in technical analysis and behavioural finance. He has worked with many of the world's best financial and investment institutions, central banks and exchanges.

### Biography

He has been in the front office for most of his career. He started in the industry at the age of 18 and became a very successful floor trader for Merrill Lynch, a Fund Manager at T-Capital and worked on the floor of LIFFE, giving short-term technical analysis support for a large group of arbitrageurs in the Bund pit. He was a founding board member of The Society of Technical Analysts in London for over 10 years. He managed a successful futures quoted fund for Union CAL Ltd and, as a registered CTA in the US. He left Union CAL to join Bloomberg LP. He was the celebrated head of technical analysis at Bloomberg for 4 years where he was responsible for training and technical analysis software development on the Bloomberg terminal. In 2003 he moved on to set up a hedge fund in South Africa. In 2004 he founded the BETA Group, offering consultancy to banks and funds around the world, as well as courses to banking professionals. He has appeared on CNBC, Bloomberg television and has written articles published by leading financial journals. In 2003 he sold his interest in the successful hedge fund and concentrated on market timing skill consultancy for institutions. Since 2010 he trades a new small fund. Trevor has given in-house technical analysis trainings at most large firms, seminars at many conferences and extensive work for Refinitiv (aka, Thomson Reuters.) See [www.betagroup.co.uk](http://www.betagroup.co.uk) for more details

### Appointments, Media and Publications

Trevor is quoted by the top financial publications and is the principal trainer and Associate Editor for [The Technical Analyst Magazine](#). He also delivers the [Trevor Neil's Technical Analysis Surgery](#) hosted monthly by Refinitiv. He is a Member of the Chartered Institute for Securities and Investment and has served on the board of the Society of Technical Analysis in London and the Technical Analysis Society of South Africa.

### Education

Member of the Society of Technical Analysts MSTA Member of the Chartered Securities Institute MSCI.

## Venue

Parkhotel Zug  
Industriestrasse 14  
6302 Zug

## Date & Time

Thursday, 17 October 2019  
10:00 - 17:00 Seminar

## Your investment

- Participants from ZCA member firms CHF 550.-, every second participant from the same company CHF 350.
- Non-members CHF 650.-, every second participant CHF 450.

## Registration

Please register on our Website or by sending an e-mail to [info@zugcommodity.ch](mailto:info@zugcommodity.ch) until Friday, 11 October 2019

Once the deadline for applications has expired, the ZCA will decide whether it will be confirmed. In the event of too few applications, the ZCA can postpone or even cancel the course. Should this occur, applicants will be informed shortly after the deadline for applications has expired. The fee becomes payable once it has been confirmed that the course is running. The fees remain payable in their entirety in the event of withdrawal following confirmation that the course is running.